Collaborative Compositions

Helping Small Businesses Win Big Contracts!

Value Proposition	Helping Small Businesses Navigate the Complex Federal Acquisition Processes and Onerous Capture and Compliance Requirements to Accelerate and Sustain Growth in Government Contracting	
Consulting Services	**Core Competencies** • Government Contracting Growth Strategies • Competitive Intelligence & Analysis • Capture Planning & BD • Innovative Approaches to Non-Traditional Contracting • Contract & Teaming Negotiations • Agency Expansion & Technology Transition	**Industries Served** • Aerospace & Defense • Engineering & Professional Services • Product Developers/R&D • IT & Cyber • Advanced Technology • Software & Hardware • Systems Developers
Types of Clients Served	• Small & Midsize Businesses • Prime Contractors • Government Agencies	**Key Federal Clients** • DoD: Navy, Air Force, MDA, ONR, USMC, Army, USACE, DISA • NOAA, DHS, GSA, HHS, DOS
NAICS Codes (For Products and Services)	• **541618** – Other Management Consulting Services • **541611** – Administrative Management & General Consulting Services	• **541613** – Marketing Consulting Services • **611430** – Professional & Mgmt. Development Training • **561410** – Document Prep
Key Differentiators	EDWOSB with decades of experience navigating the complex government contracting landscape to find innovative and non-traditional entry points, develop sustainable growth strategies, and provide unparalleled advocacy and support for small and mid-size businesses.	
Owner	Chelsea Meggitt, CEO	
Established	2020	
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Affiliations	Women In Defense (WID), NDIA, APMP, NCMA, PTAC, Economic Alliance	
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